



QUANTITATIVE CHOICE PERFORMANCE RECORD

Introducing

Quantitative Choice Performance Record — Core

Our Quantitative Choice Portfolio Management Program was designed for the investor who is seeking long-term capital appreciation through a diversified portfolio of stocks. The Quantitative Choice process has given investors access to a diversified stock portfolio, active management and investment management services through their specially trained local Financial Advisors.

In the Quantitative Choice program, your Financial Advisor, who has completed a special training program on portfolio management and passed our proficiency examination, functions as your portfolio manager. Keeping your risk tolerance and financial goals in mind, your Quantitative Choice Portfolio Manager structures your individual portfolio by following specific investment guidelines.

As a result, your equity portfolio is managed in a professional manner. These services are provided by a Financial Advisor you know, not a manager located thousands of miles away.

As the Quantitative Choice Performance Record chart inside shows, the QC1 stocks as a group have outperformed the S&P 500 on an annualized basis since March 1, 2001.

Past performance is no guarantee of future results.



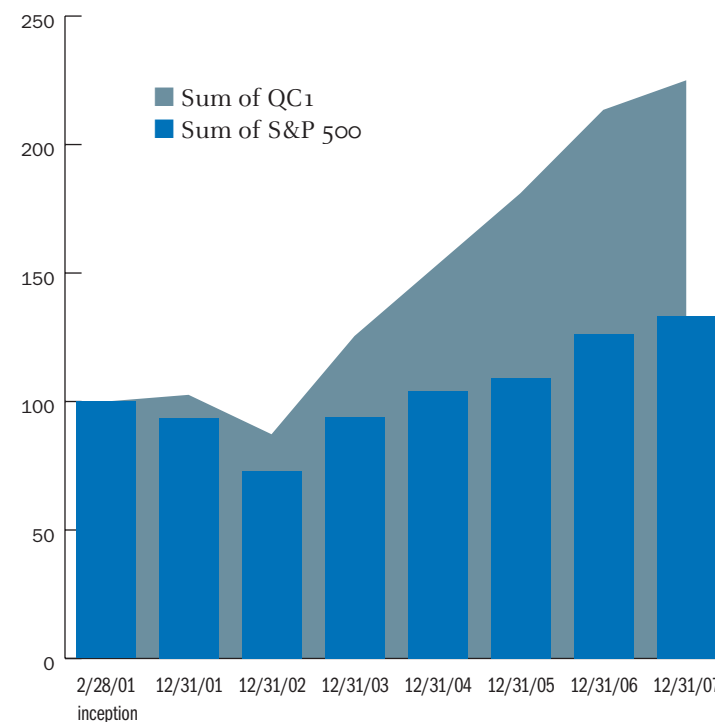
QUANTITATIVE CHOICE PERFORMANCE RECORD

The stocks in the Quantitative Choice Core model's highest quintile (QC1 stocks as a group) have outperformed the Standard & Poor's 500 on an annualized basis since the model was developed in 2001. Through December 31, 2007, QC1 stocks chosen at the beginning of each month rose an average of 12.60% (gross of fees) 9.30% (net of fees) per year, while the S&P 500 rose an average of 4.30% during the same period. March 1, 2001 through December 31, 2007, QC3 stocks rose an average of 7.69% (gross of fees) 4.52% (net of fees), the S&P 500 rose an average of 4.30% during the same period (all percentages include appreciation plus dividends).

The graph at right illustrates the growth of \$100 invested in the QC1 rated stocks from the inception date of the Quantitative Choice Core model of March 1, 2001 through December 31, 2007.

Calendar year return as of December 31	2007	2006	2005	2004	2003	2002	2001 <i>(inception of model 2/28/01)</i>
QC1 Gross	5.39%	17.93%	18.12%	22.15%	43.80%	-14.95%	12.60%
QC1 Net 3%	2.28%	14.49%	14.67%	18.58%	39.68%	-17.50%	9.30%
S&P 500 Index	5.49%	15.79%	4.91%	10.88%	28.68%	-22.10%	4.30%

Sum of QC1 Stocks — Growth of \$100



Past performance is no guarantee of future results.

The S&P 500 is an unmanaged capitalization weighted index of 500 stocks providing a broad indication of price movement. Investors cannot directly purchase the S&P 500.

Past performance is no guarantee of future results. Quantitative Choice is based on an investment discipline developed by Evergreen Investments called "Quantum Portfolios." Net returns reflect the deduction of a 3% annual Quantitative Choice program fee – the highest fee charged in the Quantitative Choice program – (which covers management and transactions); gross returns do not. Your fee may be less than the 3% fee. Returns for periods longer than one year are annualized. All returns are size and time-weighted and reflect reinvestment of interest, income and/or realized capital gains. Because Quantitative Choice accounts are individually managed, and clients have the ability to impose restrictions on management, account performance will vary. This strategy is subject to investment risk and clients may lose money. There is no assurance that this strategy's objectives will be attained.

Note: The performance chart shown above is based on the annual compounded performance of stocks in the QC1 Universe gross of fees. The performance as well as the average yearly performance shown above, assumes that month-end, each stock in the universe was purchased and sold in accordance with the recommendations of the Quantum Model, that the proportions of the stocks were rebalanced to equal weightings and the stocks were purchased and sold at month-end prices. There are currently about 200 stocks in each of the QC1 and QC2 universes, but the number can change weekly.

This performance is based on the Quantum model. It does not reflect actual account results, including an account's ability to hold QC2 and QC3 rated stocks, the requirement that Quantitative Choice Portfolio Managers trade in accordance with the recommendations of the Quantum model made every week and the impact that material economic and market factors might have had on a Quantitative Choice Portfolio Manager's decisions, in actually managing a client's account.

Actual account results will also vary depending on the individual investment strategy of each Quantitative Choice Portfolio Manager and the risk tolerance of the client. The performance of actual accounts has historically varied from the Quantum model. A list of specific QC1, QC2 and QC3 stocks as of any month's end can be obtained upon request from your Financial Advisor.



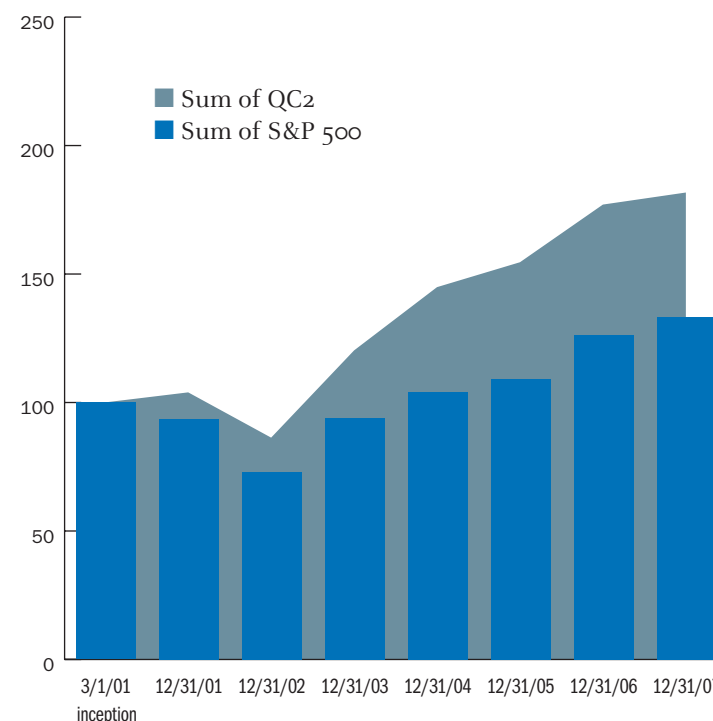
QUANTITATIVE CHOICE PERFORMANCE RECORD

The stocks in the Quantitative Choice Core model's second highest-quintile (QC2 stocks as a group) have in certain years outperformed the Standard & Poor's 500. For the time period March 1, 2001 through December 31, 2007, QC2 stocks averaged 9.13% (gross of fees) 5.93% (net of fees) per year while the S&P 500 rose an average of 4.30% during the same period.

The graph at right illustrates the growth of \$100 invested in the QC2 rated stocks from the inception date of the Quantitative Choice Core model of March 1, 2001 through December 31, 2007.

Calendar year return as of December 31	2007	2006	2005	2004	2003	2002	2001 <i>(inception of model 3/1/01)</i>
QC2 Gross	2.65%	14.52%	6.69%	20.48%	39.34%	-16.95%	9.13%
QC2 Net 3%	-0.38%	11.18%	3.57%	16.97%	35.32%	-19.46%	5.93%
S&P 500 Index	5.49%	15.79%	4.91%	10.88%	28.68%	-22.10%	4.30%

Sum of QC2 Stocks — Growth of \$100



Past performance is no guarantee of future results.

The S&P 500 is an unmanaged capitalization weighted index of 500 stocks providing a broad indication of price movement. Investors cannot directly purchase the S&P 500.

Net returns reflect the deduction of a 3% annual Quantitative Choice program fee – the highest fee charged in the Quantitative Choice program – (which covers management and transactions); gross returns do not. Your fee may be less than the 3% fee. Returns for periods longer than one year are annualized. All returns are size- and time-weighted and reflect reinvestment of interest, income and/or realized capital gains. Because Quantitative Choice accounts are individually managed, and clients have the ability to impose restrictions on management, account performance will vary. This strategy is subject to investment risk and clients may lose money. There is no assurance that this strategy's objectives will be attained.

Note: The performance shown above is based on the annual compounded performance of stocks in the QC2 Universe. The performance chart shown above is based on the annual compounded performance of stocks in the QC2 Universe gross of fees. The performance as well as the average yearly performance shown above, assumes that month-end, each stock in the universe was purchased and sold in accordance with the recommendations of the Quantum Model, that the proportions of the stocks were rebalanced to equal weightings and the stocks were purchased and sold at month-end prices. There are currently about 200 stocks in each of the QC1 and QC2 universes, but the number can change weekly.

This performance is based on the Quantum model. It does not reflect actual account results, including an account's ability to hold QC2 and QC3 rated stocks, the requirement that Quantitative Choice Portfolio Managers trade in accordance with the recommendations of the Quantum model made every week and the impact that material economic and market factors might have had on a Quantitative Choice Portfolio Manager's decisions, in actually managing a client's account.

Actual account results will also vary depending on the individual investment strategy of each Quantitative Choice Portfolio Manager and the risk tolerance of the client. The performance of actual accounts has historically varied from the Quantum model. A list of specific QC1, QC2 and QC3 stocks as of any month's end can be obtained upon request from your Financial Advisor.

Fees for the Quantitative Choice program cover advisory services, performance measurement, transaction costs, custody services and trading. Fees are based on the assets in the account and are assessed quarterly. Fee-based accounts are not designed for excessively traded or inactive accounts, and may not be suitable for all investors. During periods of lower trading activity, your costs might be lower if our compensation were based on commissions. A minimum annual fee may apply for this program. Please carefully review the Wachovia Securities advisory disclosure document for a description of our services and information on all fees and expenses. The minimum account size for this program is \$50,000.

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